



coaching focus

developing great leaders

one coaching conversation at a time

www.coachingfocus.com.au

Coaching Conversations

introduction to the mindset of coaching

In this 1-day Coaching Conversations workshop, you will receive an introduction to the attitude and language needed to carry out conversations using a coaching style. The workshop allows you to explore tools and techniques to develop your coaching conversation style and to explore where you can use coaching with students, colleagues and parents. There will also be plenty of opportunity to try out your new skills.

Detailed Workbook provided

Certificate of Attendance provided, mapped against AITSL standards

The Program - 6 hours Professional Development

- How coaching differs from mentoring, counselling and training
- Coaching skills including active listening and effective questioning
- Coaching frameworks including the GROW Model
- Several mini-coaching conversation practise sessions
- Feedback techniques and coaching-style strategies to use in difficult conversations

2018 Dates: Term 2 – Monday 14 May

Term 3 – Wednesday 15 August

Term 4 – Friday 16 November

Program Price: \$ 490
(includes GST)

Bring this program to your school for a group of staff at a discount. Can also be designed for students or parent groups. A brilliant program to begin using a coaching approach.

Payment Link - <https://www.trybooking.com/343425>

or Request a Tax Invoice at office@coachingfocus.com.au

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+ 61 3 9598 8582

office@coachingfocus.com.au

The Details

Program Price: \$ 490 (includes GST)

Venue: Milanos, 4 The Esplanade, Brighton Beach
Time: 8.30am – 3.30pm Registration from 8.00am

Morning Tea and Lunch provided
Free parking onsite or train to Brighton Beach Station

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What people are saying about the program

"An excellent workshop that provided me with the tools to help my students negotiate the challenges of school". *Daryl Lyon, Star of the Sea College, Brighton*

"A brilliant, engaging presenter who knew all the material and clearly is a highly skilled coach."
Shane Piper, Catholic College, Wodonga

"It reassured me as a new Team Leader that I don't need to have the solutions."
Charlene Simons, Auburn Primary School

"Excellent workshop. Really informative. It gave lots of opportunities for hands-on practising of techniques and models taught." *Daniela Franze, St Aloysius College, North Melbourne*

Executive Coach & Facilitator: Janine Stratford



Janine Stratford is the Founder of Coaching Focus. A former Deputy Principal, she is now an Executive Coach and Facilitator of professional development programs working in education and for the corporate sector. With over 11 years' experience in coaching, as both an external and internal coach, she also holds degrees in Science, Education, Business and a Masters in Education (Ed. Management). She is an Associate Certified Coach with the International Coach Federation, a Master Coach Practitioner and a Certified Professional Behavioural Analyst. Janine is a member of the Victorian Institute of Teaching and Australian College of Educators. She has studied emotional intelligence with YALE University and is trained in conflict management using Restorative Practice. Janine delivers leadership development programs and conferences across Australia including the annual national The Leading Edge: Women in Education Conference, as well as presenting for Independent Schools Victoria. Her programs focus on leadership development and coach training.



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